

2020 Review In Numbers

Economic Development

232 Total New FSS Lead Responses (178 in 2019)

92 Active Leads **12** On Hold
54 Closed **3** Wins (Known)
69 Not Pursued



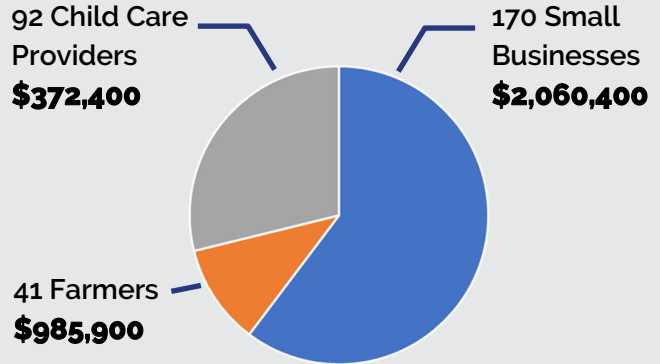
5 Finalists
10 Sponsors

Over **\$15,000**
Cash and Professional
Service Prizes

Winner:



Scott County CARES Grants



TOTAL AWARDED
\$3,418,700



40.7%
(41.0% in 2018)

Residents Living And Working in Scott County

(2019 Census 1 yr ACS)



1,329 New Scott County Business Filings

44 Belle Plaine **372** Prior Lake
56 Elko New Market **270** Savage
70 Jordan **412** Shakopee
105 New Prague (1,119 in 2019)

Technology Village

4 Educational Programs
2 Participant Roundtables
1 Participant Networking Events
5 Tenant Companies
5 Virtual Participants
109 31 FT+78 Contract Employees

Looking Back ... A Comparison Since First Stop Shop Inception

Scott County	2012	2019
Population (est)	135,166	149,013
Jobs	41,714	54,801
Business Establishments	2,978	3,402
Labor Force	75,799	83,765
Unemployment Rate	5.0%	2.8%
Commercial/Industrial Values	\$1.745B	\$3.839B

* Annual data only available through 2019

2020 Review In Numbers

Housing

Rental Subsidy Programs

Safe, affordable rental subsidy for low income households (HH) to have a place to Stay Home during the pandemic

789 Families
2,843 Members
1,530 Children

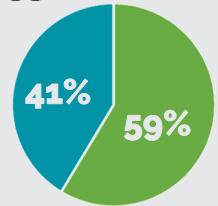
99.8%
 Utilization of rental assistance vouchers

Notable Grant Awards Received

\$40,000 Homework Starts with Home Planning Grant
\$23,836 Family Self-Sufficiency Coordinator Grant

Shallow Subsidy Progress

- ◆ 2025 Goal = **626** units
- ◆ 59% of goal with **367** units
- ◆ INVEST: **108** new units in 2020 Sarazin Flats II & The Willows



Community Land Trust

1st Home in Trust - Shakopee

Scott County CDA was awarded **\$85,200** for construction and **\$36,000** for down payment assistance - homes in New Prague

CDA Housing Programs Across A Continuum

Project Based Programs	Deep Subsidy units - Federal programs		Shallow Subsidy units	
	Public Housing Rural Development	Project Based Section 8	INVEST Program	Workforce Housing units 55+ Senior Developments
Income limits	Extremely Low-income	Very low-income	Low/moderate income	
	1 Person HH \$21,700 4 Person HH \$31,000	1 Person HH \$36,200 4 Person HH \$51,700	1 Person HH \$54,950 4 Person HH \$78,500	
Tenant Based Programs	Deep Subsidy vouchers - State and Federal programs		Homeownership Programs	
	Housing Trust Fund Bridges Vouchers	Housing Choice Voucher Family Unification Program Mainstream	Homebuyers Workshop Pre-purchase & Foreclosure Prevention Community Land Trust	

Homeownership

- ◆ **70%** first time homebuyer counseling program participants purchased a home
- ◆ **51%** were first generation homebuyers
- ◆ **15** HH received first-time homebuyer grant
- ◆ **82%** foreclosure counseling households were stable upon exit

Senior Developments (55+)

9th Senior Development Constructed and Opened at Brentwood Terrace in Jordan with **51 of 56 units** leased at property opening

478 Overall CDA Owned Rental Homes for Seniors